

NYSEG

Don't miss
the chance to

voice
your choice

your choice

FOR YOUR ELECTRICITY SUPPLY

**Select an electricity supply choice for your
non-residential account Choose by December 30, 2004!**

voice *your choice*

▶ FOR YOUR ELECTRICITY SUPPLY

NYSEG: You Choose, We Deliver. With NYSEG's ***Voice Your Choice*** program, you can choose your electricity supplier and decide whether you want to pay a *fixed* or *variable* price for your electricity supply.

This *Voice Your Choice* enrollment kit explains your electricity supply choices and how to "*Voice Your Choice*." You can enroll in a supply choice from 7 a.m. on October 1 through 7 p.m. on December 30, 2004. Read on for:

- Information about electricity supply and delivery.
- Descriptions of your supply choices.
- Supply price comparisons to help you select the choice that's best for you.
- A list of energy services companies (ESCOs, also called suppliers).
- Questions to ask ESCOs.
- Enrollment instructions.

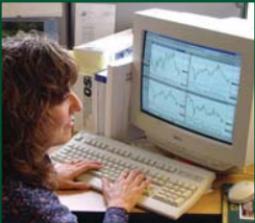
Your choice will take effect on January 1, 2005 and will continue through December 31, 2006. *It's important that you make a choice.* If NYSEG does not receive an enrollment for your account by 7 p.m. on December 30, 2004, we will place your account in the supply choice at which you are currently being billed.

If you have additional questions after reading this kit, please contact:

- An ESCO (phone numbers of ESCOs are included in this enrollment kit).
- NYSEG at www.nyseg.com or by calling 1.866.NYSEG.03 (1.866.697.3403).

For more information on energy competition, contact the New York State Public Service Commission (PSC) at www.AskPSC.com or 1.888.Ask.PSC1 (1.888.275.7721).

Electricity Supply and Delivery



Supplier (NYSEG or ESCO)



Delivery (NYSEG)

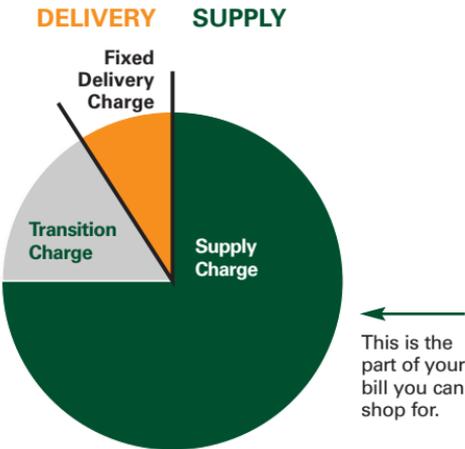


YOU

Your total electricity price is made up of **delivery**, **supply** and **transition** charges. The **delivery** charge is what you pay NYSEG to transport electricity to you over our power lines. The **supply** charge is what you pay for the electricity purchased on your behalf by NYSEG or an ESCO.

The **transition** charge reflects the costs of making the electricity industry more competitive and includes associated credits and/or charges. This charge will be part of your bill whether you receive electricity supply from NYSEG or an ESCO.

On average, a non-residential customer's electricity costs can be broken down as follows:



Your choice primarily affects the **supply** portion of your bill. **The delivery charge is the same for each choice except for customers taking service from an ESCO on the Competitive Supplier Price Choice (described later in this kit) which has a 0.4-cent credit applied to the delivery charge monthly.**

NYSEG Delivers for You



NYSEG is an energy delivery company. Whether you purchase your electricity supply from NYSEG or an ESCO, NYSEG will continue to safely and reliably deliver your electricity. If your power is interrupted or you have questions regarding your delivery service, NYSEG will be there for you.

Your Supply Choices

Each choice consists of a **supply** charge and a **transition** charge. These charges are either fixed – the same amount – or variable – changing monthly. **The delivery charges under all of the supply choices will be fixed for the two-year period.** Read on for a description of each electricity supply choice.

Competitive Supplier Price Choice

This choice consists of an ESCO supply charge (which depends on the offer you accept from the ESCO you choose) and a *variable* NYSEG transition charge.

NYSEG Fixed Price Choice

This choice consists of a *fixed* NYSEG supply charge and a *fixed* NYSEG transition charge. The fixed supply charge includes the cost of electricity plus the cost of procuring electricity and for managing the risk of providing a fixed price over the two-year period.

NYSEG Fixed Price Choice with Supply Credit

This choice is made up of an ESCO supply charge (which depends on the offer you accept from the ESCO you choose), *fixed* NYSEG supply and transition charges plus a *variable* NYSEG supply credit (a credit on your NYSEG charges because you purchase your supply from an ESCO). The amount of the credit is based on the market price of electricity each month.

NYSEG Variable Price Choice

This choice consists of a *variable* NYSEG supply charge and a *variable* NYSEG transition charge. The variable supply and transition charges reflect the changing market cost of electricity each month.

Electricity Price Comparisons

These prices below will be in effect January 1, 2005. Use this information to calculate which choice is best for you using the worksheet at the bottom of this page. Be sure to calculate all your charges (delivery, supply and transition charges and supply credit if applicable) to determine your total electricity cost. Prices are rounded to the nearest one-tenth of a cent and do not include basic service charges, demand charge, applicable state and local gross income and sales taxes.

Service Classification (SC)	Fixed Delivery Charge* Cents/kwh	Fixed Transition Charge Cents/kwh	Fixed Supply Charge Cents/kwh	Variable Transition Charge** Cents/kwh	Variable Supply Charge** /Credit** Cents/kwh
▶ Non-Residential Regular 1150600	5.0	x.x	x.x	1.6	5.5 -6.0
▶ Non-Residential Day/Night 1150900	5.8 DAY 1.0 NIGHT	x.x	x.x DAY x.x NIGHT	1.6	5.2 -5.7
▶ Non-Residential Demand - 1150200	0.5	x.x	x.x	1.6	5.6 -6.1
▶ Non-Residential Demand - 1150201	0.5	x.x	x.x	1.6	5.2 -5.7
▶ Non-Residential Time-of-Use 1150710	0.5	x.x	x.x ON x.x OFF	1.6	5.4 -5.9
▶ Non-Residential Time-of-Use 1150711	0.4	x.x	x.x ON x.x OFF	1.6	5.3 -5.8
▶ Non-Residential Outdoor Lighting 1150500	N/A***	x.x	x.x	1.6	4.3 -4.8
▶ Non-Residential Street Lighting 1180100	N/A***	x.x	x.x	1.6	4.3 -4.8
▶ Non-Residential Street Lighting 1180200	N/A***	x.x	x.x	1.6	4.3 -4.8
▶ Non-Residential Street Lighting 1180300	N/A***	x.x	x.x	1.6	4.3 -4.8

*Customers choosing the Competitive Supplier Price Choice will receive at 0.4 cents credit per kwh applied to the delivery charge.

**The supply and transition charge for the NYSEG Variable Price Choice, transition charge for Competitive Supplier Price Choice and the supply credit for the NYSEG Fixed Price with Supply Credit change daily. Values shown reflect the historic average based on market and weather conditions for the past 12 months. Daily values are available at www.nyseg.com or by calling 1.866.NYSEG.03 (1.866.697.3403). These charges are not a forecast of future charges.

*** Luminaire and other facility charges are listed in the NYSEG tariff available at www.nyseg.com.

Worksheet for Comparing Supply Price Offers

Use the prices above, plus prices you receive from ESCOs. You can also ask an ESCO to complete this worksheet for you.

NOTE: All prices in cents per kilowatt-hour (kwh)	Competitive Supplier Price Choice	NYSEG Fixed Price	NYSEG Fixed Price with Supply Credit	NYSEG Variable Price
▶ STEP 1: Enter NYSEG Transition Charge				
▶ STEP 2: Enter Supply Charge	Enter ESCO charge here		Enter ESCO charge here Subtract NYSEG Supply Credit here	
▶ STEP 3: Enter the NYSEG Delivery Charge				
▶ STEP 4: Add the numbers in each column.				

Enroll by December 30, 2004!

How to Enroll

You can enroll by:

- Going online at www.nyseg.com.
- Calling 1.866.NYSEG.03 (1.866.697.3403).
- Mailing the enrollment card provided below.

When you enroll, it's important to have your fifteen-digit **NYSEG** account number handy. Your account number is located in the upper left-hand corner of your bill.



To enroll in an ESCO supply choice, contact the ESCOs listed on page 7. If you take service from an ESCO, your ESCO will enroll your account for you.



Enrollment Card

Act Now: Be sure your enrollment is returned by December 30, 2004.

Name: _____

Address: _____

City: _____ State: _____ ZIP: _____

NYSEG Account #: _____

Phone #: _____

Here is my electricity supply choice, effective January 1, 2005 through December 31, 2006:

- NYSEG Fixed Price Choice**
- NYSEG Variable Price Choice**

To enroll in an ESCO supply choice (the Competitive Supplier Price Choice or NYSEG Fixed Price Choice with Supply Credit) please contact an ESCO. They will enroll your account for you.

What If You Do Not Enroll?

If NYSEG does not receive an enrollment for your account by **7 p.m. on December 30, 2004**, we will place your account in the supply choice at which you are currently being billed. However, prices you are currently billed may change for the new rate period beginning January 1, 2005. Your electricity service will not be interrupted.

What If You Change Your Mind After January 1, 2005?

You can switch to an ESCO from NYSEG anytime during the two-year period, January 1, 2005 through December 31, 2006. You cannot switch directly from the NYSEG Fixed Price Choice to the NYSEG Variable Price Choice or vice versa. You cannot switch directly from the NYSEG Fixed Price Choice with Supply Credit to the Competitive Supplier Price Choice or vice versa.

6



BUSINESS REPLY MAIL

FIRST CLASS MAIL PERMIT NO. 141 ITHACA, NY

POSTAGE WILL BE PAID BY ADDRESSEE

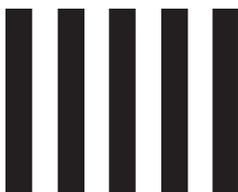
NYSEG

Attention: Customer Service

P.O. Box 5240

Binghamton, NY 13902-5240

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES



Competitive Supplier List

If you are interested in purchasing your electricity supply from an ESCO, don't delay! Some ESCOs may close their enrollment period prior to December 30, 2004 or may limit the number of customers participating in a particular offer. Participating ESCOs have met certain requirements set forth by the PSC, New York State Independent System Operator (NYISO) and NYSEG. The list below includes ESCOs that have electricity supply offers for NYSEG non-residential customers. Contact ESCOs to find out what offers they have for you – there's no obligation!

- **Advantage Energy, Inc.** a subsidiary of WPS Energy Services, Inc.
3556 Lake Shore Rd., Suite 120
Buffalo, NY 14219
Phone: 888.649.4464
Fax: 716.826.9725
www.advantageenergyusa.com
- **Agway Energy Services, LLC.**
P.O. Box 4819
Syracuse, NY 13221-4819
Phone: 888.982.4929
www.agwayenergy.com
- **Amerada Hess Corporation**
1 Hess Plaza, Woodbridge, NJ 07095
Attn: Anne Marie Loffredo
Phone: 732.750.6713
Fax: 201.356.4973
aloffredo@hess.com
- **ConEdison Solutions**
c/o New York Energy
100 Elwood Davis Road
North Syracuse, NY 13212
Phone: 315.701.1549 ext. 103
Attention: Phil Van Horne
www.ConEdSolutions.com
- **Constellation NewEnergy Inc.**
810 7th Avenue, Suite 400
New York, NY 10019
Phone: 866.237.7693
www.newenergy.com
- **ECONenergy Energy Company, Inc.**
P.O. Box 1020, Spring Valley, NY 10977
Phone: 800.805.8586
www.econenergy.com
- **Empire Natural Gas Corporation**
173 Airport Road, Greene, NY 13778
Phone: 607.656.7851
Fax: 607.656.7854
www.empirenatgas.com
- **Energetix, Inc.**
755 Brooks Ave., Rochester, NY 14619
Phone: 800.544.0182
Fax: 585.235.3024
www.energetix.net
- **Energy Cooperative of New York, Inc.**
403 Main St., Ste 411, P.O. Box 17
Buffalo, NY 14205
Phone: 716.842.1697
jlawrence@ecny.org
- **Mirabito Gas & Electric, Inc.**
44 Grand St., Sidney, NY 13838
Phone: 877.569.3724
www.mirabito.com
- **National Fuel Resources, Inc.**
165 Lawrence Bell Drive, Suite 120
Buffalo, NY 14221
Phone: 800.839.9993
Fax: 716.630.6798
www.nfrinc.com
- **NYSEG Solutions, Inc.**
81 State St., Stephens Square, 5th Fl.
Binghamton, NY 13901-3133
Attn: Customer Service
Phone: 800.567.6520
Fax: 607.721.1719
www.nysegsolutions.com
- **Pro-Energy Marketing LLC**
1820 Route 20, Silver Creek, NY 14136
Phone: 877.PRO.ENER
www.proenergyusa.com
- **Select Energy**
507 Plum St., Syracuse, NY 13204
Phone: 888.758.6888
www.selectenergy.com
- **Sempra Energy Solutions**
The Mac-Cali Building
581 Main Street, 8th Floor
Woodbridge, NJ 07095
Phone: 732.596.6400
Fax: 732.596.6450
www.semprasolutions.com
- **Tractebel Energy Services, Inc.**
208 Fayette St., Manlius, NY 13104
Phone: 866.999.8374
Fax: 315.682.1579
www.tractebelenergy.com
- **US Energy Partners LLC**
8555 Main Street, Buffalo, NY 14221
Phone: 716.631.1517
www.energypartnersusa.com

For the most up-to-date list of ESCOs and more information, go to www.nyseg.com.



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Binghamton, New York 13902-5224



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SNRNR

NYSEG

Don't miss
the chance to

voice
your choice

your choice

FOR YOUR ELECTRICITY SUPPLY

Select an electricity supply choice for your business
Choose by December 30, 2004!

voice

your choice

▶ FOR YOUR ELECTRICITY SUPPLY

NYSEG: You Choose, We Deliver. With NYSEG's ***Voice Your Choice*** program, you can choose your electricity supplier and decide whether you want to pay a *fixed* or *variable* price for your electricity supply.

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Supplier (NYSEG or ESCO)



Delivery (NYSEG)

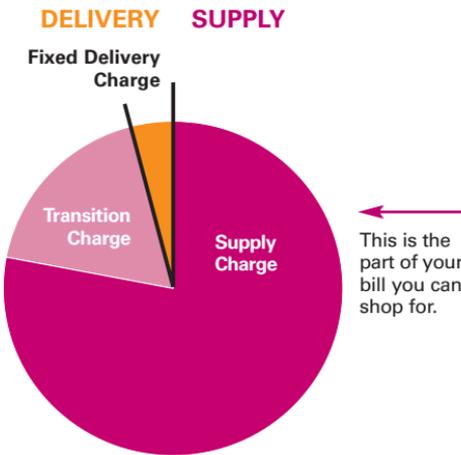


YOUR BUSINESS

Your total electricity price is made up of **delivery**, **supply** and **transition** charges. The **delivery** charge is what you pay NYSEG to transport electricity to you over our power lines. The **supply** charge is what you pay for the electricity purchased on your behalf by NYSEG or an ESCO.

The **transition** charge reflects the costs of making the electricity industry more competitive and includes associated credits and/or charges. This charge will be part of your bill whether you receive electricity supply from NYSEG or an ESCO.

On average, a business customer's electricity costs can be broken down as follows:



Your choice primarily affects the **supply** portion of your bill. **The delivery charge is the same for each choice except for customers taking service from an ESCO on the Competitive Supplier Price Choice (described later in this kit) which has a 0.2-cent credit applied to the delivery charge monthly.**

← This is the part of your bill you can shop for.

NYSEG Delivers for You



NYSEG is an energy delivery company. Whether you purchase your electricity supply from NYSEG or an ESCO, NYSEG will continue to safely and reliably deliver your electricity. If your power is interrupted or you have questions regarding your delivery service, NYSEG will be there for you.

Your Supply Choices

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This choice consists of an ESCO supply charge (which depends on the offer you accept from the ESCO you choose) and a *variable* NYSEG transition charge.

■ NYSEG Fixed Price Choice

This choice consists of a *fixed* NYSEG supply charge and a *fixed* NYSEG transition charge. The fixed supply charge includes the cost of electricity plus the cost of procuring electricity and for managing the risk of providing a fixed price over the two-year period.

■ NYSEG Fixed Price Choice with Supply Credit

This choice is made up of an ESCO supply charge (which depends on the offer you accept from the ESCO you choose), *fixed* NYSEG supply and transition charges plus a *variable* NYSEG supply credit (a credit on your NYSEG charges because you purchase your supply from an ESCO). The amount of the credit is based on the market price of electricity each month.

■ NYSEG Variable Price Choice

This choice consists of a *variable* NYSEG supply charge and a *variable* NYSEG transition charge. The variable supply and transition charges reflect the changing market cost of electricity each month.

Electricity Price Comparisons

These prices below will be in effect January 1, 2005. Use this information to calculate which choice is best for you using the worksheet at the bottom of this page. Be sure to calculate all your charges (delivery, supply and transition charges and supply credit if applicable) to determine your total electricity cost. Prices are rounded to the nearest one-tenth of a cent and do not include basic service charges, demand charge, applicable state and local gross income and sales taxes.

Service Classification (SC)	Fixed Delivery Charge* Cents/kwh	Fixed Transition Charge Cents/kwh	Fixed Supply Charge Cents/kwh	Variable Transition Charge** Cents/kwh	Variable Supply Charge** /Credit** Cents/kwh
▶ Non-Residential Demand-Primary 1150300	0.4	x.x	x.x	1.6	5.3 -5.6
▶ Non-Residential Demand-Primary 1150301	0.3	x.x	x.x	1.6	5.1 -5.4
▶ Non-Residential Demand - Sub-transmission 1150300	0.4	x.x	x.x	1.6	5.8 -6.1
▶ Non-Residential Demand - Sub-transmission 1150301	0.3	x.x	x.x	1.6	5.8 -6.1
▶ Non-Residential Time-of-Use 1150720	0.5	x.x	x.x ON x.x OFF	1.6	5.2 -5.5
▶ Non-Residential Time-of-Use 1150721	0.3	x.x	x.x ON x.x OFF	1.6	5.0 -5.3
▶ Non-Residential Time-of-Use 1150730	0.4	x.x	x.x ON x.x OFF	1.6	5.0 -5.3
▶ Non-Residential Street Time-of-Use 1150731	0.3	x.x	x.x ON x.x OFF	1.6	5.0 -5.3
▶ Non-Residential Time-of-Use 1150740	0.4	x.x	x.x ON x.x OFF	1.6	4.8 -5.1
▶ Non-Residential Time-of-Use 1150741	0.2	x.x	x.x ON x.x OFF	1.6	4.9 -5.2

* Customers choosing the Competitive Supplier Price Choice will receive at 0.2 cents credit per kwh applied to the delivery charge.

**The supply and transition charge for the NYSEG Variable Price Choice, transition charge for Competitive Supplier Price Choice and the supply credit for the NYSEG Fixed Price with Supply Credit change daily. Values shown reflect the historic average based on market and weather conditions for the past 12 months. Daily values are available at www.nyseg.com or by calling 1.866.NYSEG.03 (1.866.697.3403). These charges are not a forecast of future charges.

Worksheet for Comparing Supply Price Offers

Use the prices above, plus prices you receive from ESCOs. You can also ask an ESCO to complete this worksheet for you.

NOTE: All prices in cents per kilowatt-hour (kwh)	Competitive Supplier Price Choice	NYSEG Fixed Price	NYSEG Fixed Price with Supply Credit	NYSEG Variable Price
▶ STEP 1: Enter NYSEG Transition Charge				
▶ STEP 2: Enter Supply Charge	Enter ESCO charge here		Enter ESCO charge here Subtract NYSEG Supply Credit here	
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▶ STEP 4: Add the numbers in each column.				

Enroll by December 30, 2004!

How to Enroll

You can enroll by:

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- Mailing the enrollment card provided below.

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Enrollment Card

Act Now: Be sure your enrollment is returned by December 30, 2004.

Name: _____

Address: _____

City: _____ State: _____ ZIP: _____

NYSEG Account #: _____

Phone #: _____

Here is my electricity supply choice, effective January 1, 2005 through December 31, 2006:

- NYSEG Fixed Price Choice**
- NYSEG Variable Price Choice**

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6



BUSINESS REPLY MAIL

FIRST CLASS MAIL PERMIT NO. 141 ITHACA, NY

POSTAGE WILL BE PAID BY ADDRESSEE

NYSEG
Attention: Customer Service
P.O. Box 5240
Binghamton, NY 13902-5240

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES



Competitive Supplier List

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3556 Lake Shore Rd., Suite 120
Buffalo, NY 14219
Phone: 888.649.4464
Fax: 716.826.9725
www.advantageenergyusa.com
- **Amerada Hess Corporation**
1 Hess Plaza, Woodbridge, NJ 07095
Attn: Anne Marie Loffredo
Phone: 732.750.6713
Fax: 201.356.4973
aloffredo@hess.com
- **Constellation NewEnergy**
810 7th Avenue, Suite 400
New York, NY 10019
Phone: 866.237.7693
www.newenergy.com
- **ConEdison Solutions**
c/o New York Energy
100 Elwood Davis Road
North Syracuse, NY 13212
Phone: 315.701.1549 ext. 103
Attention: Phil Van Horne
www.ConEdSolutions.com
- **ECONenergy Energy Company, Inc.**
P.O. Box 1020
Spring Valley NY 10977
Phone: 800.805.8586
www.econenergy.com
- **Empire Natural Gas Corporation**
173 Airport Road, Greene, NY 13778
Phone: 607.656.7851
Fax: 607.656.7854
www.empirenatgas.com
- **Energetix, Inc.**
755 Brooks Ave., Rochester, NY 14619
Phone: 800.544.0182
Fax: 585.235.3024
www.energetix.net
- **Energy Cooperative of New York, Inc.**
403 Main St., Ste 411, P.O. Box 17
Buffalo, NY 14205
Phone: 716.842.1697
jlawrence@ecny.org
- **Mirabito Gas & Electric, Inc.**
44 Grand Street, Sidney, NY 13838
Phone: 877.569.3724
www.mirabito.com
- **National Fuel Resources, Inc.**
165 Lawrence Bell Drive, Suite 120
Buffalo, NY 14221
Phone: 800.839.9993
Fax: 716.630.6798
www.nfrinc.com
- **NYSEG Solutions, Inc.**
81 State St., Stephens Square, 5th Fl.
Binghamton, NY 13901-3133
Attn: Customer Service
Phone: 800.567.6520
Fax: 607.721.1719
www.nysegsolutions.com
- **Pro-Energy Marketing LLC**
1820 Route 20, Silver Creek, NY 14136
Phone: 877.PRO.ENER
www.proenergyusa.com
- **Select Energy, NY**
507 Plum Street, Syracuse, NY 13204
Phone: 888.758.6888
www.selectenergy.com
- **Sempra Energy Solutions**
The Mac-Cali Building
581 Main St., 8th Floor
Woodbridge, NJ 07095
Phone: 732.596.6400
Fax: 732.596.6450
www.semprasolutions.com
- **Tractebel Energy Services, Inc.**
208 Fayette Street, Manlius, NY 13104
Phone: 866.999.8374
Fax: 315.682.1579
www.tractebelenergy.com
- **US Energy Partners LLC**
8555 Main Street, Buffalo, NY 14221
Phone: 716.631.1517
www.energypartnersusa.com

For the most up-to-date list of ESCOs and more information, go to www.nyseg.com.



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Binghamton, New York 13902-5224



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