

New York State - Energy Efficiency Portfolio Standard
Working Group 2 – Program Summaries

Commercial and Multifamily Sector Programs

Program Name: Commercial Energy Efficiency Program

Working Group Contact: Matt Dugan / Janja Lupse

Administering Entity: National Grid / KeySpan

Targeted Sector: Commercial – all **firm** heating and non-heating (processing) customers (excludes customers on a TC and interruptible rates)

Funding years	Funding Source	Total Budget (Millions)	Cumulative Funds Spent (Millions)	Current Annual Expenditures (Year Millions)	Energy Savings		Total Resource Cost (TRC) Results*
					Cumulative (therms)	Current Annual (therms)	
8-1-07 – 4-30-08*	SBC (ratepayers)	\$ 1,111,786	n/a	<i>Launched Sept 1st, currently reviewing expenditures</i>	n/a	2,310,732 (est.)	2.94

* Programs are based on a PSC approval for Interim program rollout of \$15 million for NY/LI (residential and commercial customers), ramping up to an overall \$30 million annual budget in the next five years, as agreed by all signatory parties.

Program Description (include links to on-line documents as appropriate):

http://www.dps.state.ny.us/New_NaturalGas.html

<http://www.keyspansaves.com/>

The Commercial Energy Efficiency Program provides support services and financial incentives that encourage the Company’s commercial and industrial customers to install energy efficient related natural gas equipment. Virtually any energy efficient technology or system design that exceeds the minimum requirements of the local energy code and which is not covered by another Company program offering, may be eligible for a rebate under this program. The program is open to all firm gas customers on a commercial tariff. Rebate incentives provided through the program must be pre-approved by the Company and/or the administrative vendor prior to delivery or installation of product (s) or service(s).

This program provides no cost energy audits, engineering grant assistance and financial incentives to help fund qualifying energy saving measures. Under this program customers may be eligible to receive up to 50% of the installation costs up to \$100,000 per project.

Relationship to Staff Preliminary Proposal:

“Flex Tech including Industrial process Improvements (electric & gas)” was considered for fast track expansion. Under this program customers are provided with objective and customized information to facilitate wise energy efficiency procurement and financing decisions. It also walkthrough energy audits or detailed energy efficiency studies performed by engineers or other experts. The Commercial Energy Efficiency Program fits in the scope of this fast track expansion proposal.

Current status (include statement on where this program is in its life cycle/MT timeline, current trends, projections, whether the program is over/under/fully subscribed, customers served)

This program is in infancy stage, but it is a mirror of the national award winning gas energy efficiency programs in MA/NH, which have been in place for over 15 years.

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Barriers, challenges, gaps:

Supply-Side and Mid-Market (Infrastructure) Barriers

- Lack of general product knowledge among plumbing and heating contractors, engineering firms and equipment vendors regarding the perception of increased efficiency versus standard efficiency equipment (*i.e.*, reliability, cost/complexity of repairs)
- Uncertainty regarding the definition of high/increased efficiency and associated savings, reliability, or performance of high/increased efficiency equipment
- Overall perception of risk due to uncertainty and lack of information, or experience
- Lack of number of contractors who are qualified to specify and install increased efficiency equipment (including solar thermal applications)
- Lack of qualified contractors who can service high/increased efficiency equipment
- Search costs to obtain information about expected savings, reliability and to acquire the necessary specification, installation operation and service/repair knowledge and experience
- Limited awareness of business sector-specific energy needs and efficient products and services available to meet those needs
- Lack of industry-sponsored training on high/increased efficiency equipment
- Limited stocking of a sufficient quantity and variety of high/increased efficiency equipment
- Limited awareness by mid-market actors of KeySpan's efficiency programs and how they can help expand product and service offerings, increase customer loyalty and business profit potential

Demand-Side Barriers

- Lack of general product knowledge by consumers of commercial energy efficient equipment (including solar thermal and Green buildings)
- Lack of awareness and knowledge by consumers of the potential energy and financial savings, as well as other non-energy benefits, associated with high/increased efficiency equipment and services
- Lack of reliable information on high/increased efficiency equipment
- Search costs to obtain reliable information about the complexity of energy use within customer facilities, high efficiency equipment options and associated savings and reliability
- Reluctance of consumers, architects, engineers, and contractors to purchase, specify, and/or install high/increased efficiency equipment and/or consider new technologies due to uncertainty of savings, reliability, or performance
- Higher initial purchase price, undervaluing the benefits of high/increased efficiency equipment and associated items/measures
- Limited awareness by customers of KeySpan's efficiency programs and how they can help them reduce their energy costs

Ramp-up potential, limitations, where help is needed to fulfill potential:

Co-benefits (e.g. environmental, health & safety, economic development):

This program provides ways to reduce the impact of global warming and CO₂ reductions while guaranteeing ratepayers access to *affordable, efficient and reliable energy supplies*. Enables the business customer to reduce energy usage and expenditures, while increase their profits. While the business uses less energy, it emits less CO₂, improving the community environment. These programs can foster economic development

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and job growth by encouraging in-state technology advances to deliver energy efficiency programs to consumers. While the programs provide energy savings and thus ultimately reduction in gas usage, it allows the company to avoid capital investments to upgrade the systems for increased gas load.

Other issues/considerations:

N/A

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Program Name: Economic Redevelopment

Working Group Contact: Matt Dugan / Janja Lypse

Administering Entity: National Grid / KeySpan

Targeted Sector: Commercial – all **firm** heating and non-heating (processing) customers (excludes customers on a TC and interruptible rates)

Funding years	Funding Source	Total Budget (Millions)	Cumulative Funds Spent (Millions)	Current Annual Expenditures (Year Millions)	Energy Savings		Total Resource Cost (TRC) Results*
					Cumulative (therms)	Current Annual (therms)	
8-1-07 – 4-30-08*	SBC (ratepayers)	\$ 705,485	n/a	Launched Sept 1 st , currently reviewing expenditures	n/a	266,536 (est.)	2.80

* Programs are based on a PSC approval for Interim program rollout of \$15 million for NY/LI (residential and commercial customers), ramping up to an overall \$30 million annual budget in the next five years, as agreed by all signatory parties.

Program Description (include links to on-line documents as appropriate):

http://www.dps.state.ny.us/New_NaturalGas.html

<http://www.keyspansaves.com/>

This program targets commercial properties located in designated economic development areas. Working through Chambers of Commerce and other economic development organizations, KeySpan will fund qualifying energy savings measures that increase the energy efficiency of the building. These projects receive energy efficiency advising through an energy audit or engineering grant process. Projects also receive financial assistance to install qualifying energy saving measures, up to 50% of the installation cost up to a maximum of \$100,000. Participation is limited.

Relationship to Staff Preliminary Proposal:

Not considered.

Current status (include statement on where this program is in its life cycle/MT timeline, current trends, projections, whether the program is over/under/fully subscribed, customers served)

This program is in infancy stage, but it is a mirror of the national award winning gas energy efficiency programs in MA/NH, which have been in place for over 15 years.

Barriers, challenges, gaps:

Supply-Side and Mid-Market (Infrastructure) Barriers

- Limited experience with the process of developing or re-habbing a property with a unique mix of people involved in the project.
- Lack of general product knowledge among plumbing and heating contractors, engineering firms and equipment vendors regarding the perception of high efficiency versus standard efficiency equipment (*i.e.*, reliability, cost/complexity of repairs) and associated benefits
- Limited awareness by mid-market actors of KeySpan’s efficiency programs and how they can help expand product and service offerings, increase customer loyalty and business profit potential

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- Overall perception of risk due to uncertainty and lack of information, or experience
- Search costs to obtain reliable information about expected savings, reliability and to acquire the necessary specification, installation operation and service/repair knowledge and experience
- Lack of access to financing for energy efficiency-related elements of larger economic development/capital improvement projects
- Limited focus on energy efficiency by architects, engineering firms, plumbing, heating and other specialty contractors and equipment vendors when working on projects in designated economic target areas
- Lack of number of contractors who are qualified to specify, install and service high efficiency equipment

Demand-Side Barriers

- Lack of general product knowledge by consumers in designated economic target areas of commercial energy efficient equipment and associated potential energy and financial savings, as well as other non-energy benefits
- Limited awareness by consumers of KeySpan's efficiency programs and how they can help them to foster the rehabilitation of buildings, storefronts and neighborhoods while also helping to improve energy efficiency and reduce energy costs
- Higher initial purchase price, undervaluing the benefits of efficient equipment and associated items/measures
- Search costs to obtain reliable information about the complexity of energy use within customer facilities, high efficiency equipment options and associated savings and reliability
- Reluctance of consumers, architects, engineers and contractors to purchase, specify, and/or install high efficiency equipment and/or consider new technologies as part of economic development projects due to unavailability of financing and uncertainty of savings, reliability, or performance
- Split incentives between developers, building owners (specifying the economic development projects to be done) and tenants (who will be paying the energy bills after the projects are completed)

Ramp-up potential, limitations, where help is needed to fulfill potential:

Co-benefits (e.g. environmental, health & safety, economic development):

This program provides ways to reduce the impact of global warming and CO2 reductions while guaranteeing ratepayers access to *affordable, efficient and reliable energy supplies*. Enables the business customer to reduce energy usage and expenditures, while increasing their profits. While the business uses less energy, it emit less CO2, improving the community environment. These programs can foster economic development in designated Empire Zones / Economic targeted areas as well as foster job growth by encouraging in-state technology advances to deliver energy efficiency programs to consumers. While the programs provide energy savings and thus ultimately reduction in gas usage, it allows the company to avoid capital investments to upgrade the systems for increased gas load.

Other issues/considerations:

N/A

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Program Name: Commercial High-Efficiency Heating

Working Group Contact: Matt Dugan / Janja Lypse

Administering Entity: National Grid / KeySpan

Targeted Sector: Commercial – all **firm** heating and non-heating (processing) customers (excludes customers on a TC and interruptible rates)

Funding years	Funding Source	Total Budget (Millions)	Cumulative Funds Spent (Millions)	Current Annual Expenditures (Year Millions)	Energy Savings		Total Resource Cost (TRC) Results*
					Cumulative (therms)	Current Annual (therms)	
8-1-07 – 4-30-08*	SBC (ratepayers)	\$ 1,362,539	n/a	Launched Sept 1 st , currently reviewing expenditures	n/a	940,329 (est.)	1.97

* Programs are based on a PSC approval for Interim program rollout of \$15 million for NY/LI (residential and commercial customers), ramping up to an overall \$30 million annual budget in the next five years, as agreed by all signatory parties.

Program Description (include links to on-line documents as appropriate):

http://www.dps.state.ny.us/New_NaturalGas.html

<http://www.keysplansaves.com/>

The Commercial High-Efficiency Heating program offers rebates to commercial, industrial, governmental, institutional, non-profit and multifamily facilities that install high-efficiency heating equipment. The rebates are provided to reduce the incremental cost between standard and high-efficiency equipment. Eligible products include furnaces, boilers, infrared heaters and water heaters. Rebate amounts vary according to the size and type of the heating equipment installed with a range of \$150 to \$6000. The Commercial High-Efficiency Heating Rebate Program efficiency ratings for smaller heating equipment (up to 300,000 btu input) are measured using AFUE ratings. Efficiency ratings for larger heating equipment, which exceeds the size ranges for AFUE, will be measured using a thermal efficiency or steady state rating. The Company reserves the right to negotiate a lower rebate amount per-unit for multiple installations at a single site. This practice ensures that rebate dollars are helping participants reduce the true incremental costs of installing high-efficiency heating equipment.

Relationship to Staff Preliminary Proposal:

“Small business direct installation program (electric & gas)” was considered for fast track expansion. Under this program customers install various energy efficiency measures and are provided either 100% cost coverage of some kind of cost-sharing. The High-Efficiency Heating fits in the scope of this fast track expansion proposal.

Current status (include statement on where this program is in its life cycle/MT timeline, current trends, projections, whether the program is over/under/fully subscribed, customers served)

This program is in infancy stage, but it is a mirror of the national award winning gas energy efficiency programs in MA/NH, which have been in place for over 15 years.

Barriers, challenges, gaps:

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Supply-Side Barriers

- A customer who is converting from oil to gas cannot take advantage of this program (in Gas EE Collaborative discussions to be included in the longer-term programs)
- Limited stocking of a sufficient quantity and variety of high-efficiency heating equipment
- Competition with other fuels and types of heating systems

Mid-Market (Infrastructure) Barriers

- Lack of product knowledge among heating contractors, architects, and engineers regarding the perception of high efficiency versus standard efficiency equipment (*i.e.*, reliability, cost/complexity of repairs)
- Lack of industry-sponsored training on high efficiency equipment
- Lack of number of contractors who are qualified to install high efficiency equipment
- Lack of qualified contractors who can service high efficiency equipment
- Uncertainty regarding the definition of high efficiency

Demand-Side Barriers

- Higher initial purchase price of efficient heating equipment and associated items/measures
- Limited product awareness by consumers, architects, engineers, equipment vendors, contractors, supply houses, and other market actors (especially for infrared heaters)
- Lack of awareness and knowledge by architects, engineers, contractors, and customers of the potential energy and financial savings, as well as other non-energy benefits, associated with high-efficiency heating equipment
- Reluctance of consumers, architects, engineers, and contractors to purchase, specify, and/or install high efficiency equipment and/or consider new technologies
- Concerns from contractors and consumers that high efficiency equipment will be less reliable and result in more callbacks
- Lack of reliable information on high efficiency equipment
- Limited awareness by customers of KeySpan's high efficiency heating program and how it can help them reduce their energy costs

Ramp-up potential, limitations, where help is needed to fulfill potential:

Lack of qualified contractors who can service high efficiency equipment. The company is focusing on providing training / educational materials on High efficiency heating systems and installations. Once the contractors see the need for HEHE installations, more will be interested in providing customers with the choice of HEHE installations.

Co-benefits (e.g. environmental, health & safety, economic development):

This program provides ways to reduce the impact of global warming and CO2 reductions while guaranteeing ratepayers access to *affordable, efficient and reliable energy supplies*. Enables the business customer to reduce energy usage and expenditures while increasing their profits. While the business uses less energy, it emit less CO2, improving the community environment. These programs can foster economic development and job growth by encouraging in-state technology advances to deliver energy efficiency programs to consumers. While the programs provide energy savings and thus ultimately reduction in gas usage, it allows the company to avoid capital investments to upgrade the systems for increased gas load.

Other issues/considerations:

N/A

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Program Name: Multifamily Housing Program

Working Group Contact: Matt Dugan / Janja Lupse

Administering Entity: National Grid / KeySpan

Targeted Sector: Multifamily **firm** heating rate customers 5+ units (excludes customers on a TC and interruptible rates)

Funding years	Funding Source	Total Budget (Millions)	Cumulative Funds Spent (Millions)	Current Annual Expenditures (Year Millions)	Energy Savings		Total Resource Cost (TRC) Results*
					Cumulative (therms)	Current Annual (therms)	
8-1-07 – 4-30-08*	SBC (ratepayers)	\$ 3,068,697	n/a	Launched Sept 1 st , currently reviewing expenditures	n/a	5,586,632 (est.)	1.02

* Programs are based on a PSC approval for Interim program rollout of \$15 million for NY/LI (residential and commercial customers), ramping up to an overall \$30 million annual budget in the next five years, as agreed by all signatory parties.

Program Description (include links to on-line documents as appropriate):

http://www.dps.state.ny.us/New_NaturalGas.html

<http://www.keysplansaves.com/>

The Multifamily Housing Program offers energy audits and financial incentives for energy saving measures to multifamily facilities that are on a qualifying commercial rate. Examples of projects that qualify for funding through this program include redesign of space heating or water heating systems, steam system upgrades, building insulation, premium efficiency windows and doors. Programmable thermostats, heat recovery ventilation systems, digital energy management systems, or sophisticated burners and/or controls for boilers. Customers will be eligible to receive rebates up to 50% of the installation costs up to \$100,000 to assist with the installation of qualifying energy saving measures.

Relationship to Staff Preliminary Proposal:

“New York City apartment Building Energy Efficient Program design (electric & gas)” was considered for fast track expansion. Targeting high-rise building stock has been identified as an underserved market. This Multifamily program serves this market allowing the customers to install multiple efficiency measures and receive appropriate rebates in return.

Current status (include statement on where this program is in its life cycle/MT timeline, current trends, projections, whether the program is over/under/fully subscribed, customers served)

This program is in infancy stage, but it is a mirror of the national award winning gas energy efficiency programs in MA/NH, which have been in place for over 15 years.

Barriers, challenges, gaps:

- o Multifamily building owners making a financial commitment to install the recommended efficiency measures can sometime be an issue

Ramp-up potential, limitations, where help is needed to fulfill potential:

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It is sometimes hard to convince the owners of the multifamily buildings to look into improving their building to be more energy efficient just because it does require some funding on their part. A need for continued education on benefits of installing energy efficiency measures is critical for this segment.

Co-benefits (e.g. environmental, health & safety, economic development):

This program provides ways to reduce the impact of global warming and CO2 reductions while guaranteeing ratepayers access to *affordable, efficient and reliable energy supplies*. Enables the multifamily owner to reduce energy usage and his/her expenditures while saving tenants money on their monthly rents / energy bills. When saving energy, less CO2 is emitted, helping the community have a healthier and cleaner environmental to live. Multifamily tenants living in the city are primarily low income eligible families for which the Low income program would apply as well, as long as 50% or more of the entire tenant is low income eligible. These programs can foster economic development and job growth by encouraging in-state technology advances to deliver energy efficiency programs to consumers. While the programs provide energy savings and thus ultimately reduction in gas usage, it allows the company to avoid capital investments to upgrade the systems for increased gas load.

Other issues/considerations:

N/A

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Program Name: Commercial - Building Practices and Demonstrations

Working Group Contact: Matt Dugan / Janja Lupse

Administering Entity: National Grid / KeySpan

Targeted Sector: Commercial – all **firm** heating and non-heating (processing) customers (excludes customers on a TC and interruptible rates)

Funding years	Funding Source	Total Budget (Millions)	Cumulative Funds Spent (Millions)	Current Annual Expenditures (Year Millions)	Energy Savings		Total Resource Cost (TRC) Results*
					Cumulative (therms)	Current Annual (therms)	
8-1-07 – 4-30-08*	SBC (ratepayers)	\$ 309,717	n/a	Launched Sept 1 st , currently reviewing expenditures	n/a	284,233 (est.)	5.26

* Programs are based on a PSC approval for Interim program rollout of \$15 million for NY/LI (residential and commercial customers), ramping up to an overall \$30 million annual budget in the next five years, as agreed by all signatory parties.

Program Description (include links to on-line documents as appropriate):

http://www.dps.state.ny.us/New_NaturalGas.html

<http://www.keyspansaves.com/>

KeySpan identifies a few special projects each year to participate in the Building Practices and Technology Demonstration Program. Projects either showcase a new or underutilized technology available to the marketplace or a customer’s new and innovative building energy operating methodology. The program is designed to promote the installation of new, emerging or underutilized gas related energy efficiency technologies and operating practices. These projects become case study examples for incorporating new technologies or improving practices in the energy efficiency program portfolio. These projects may be eligible to receive up to 50% of project costs up to \$100,000. Participation is limited.

Relationship to Staff Preliminary Proposal:

Not considered.

Current status (include statement on where this program is in its life cycle/MT timeline, current trends, projections, whether the program is over/under/fully subscribed, customers served)

This program is in infancy stage, but it is a mirror of the national award winning gas energy efficiency programs in MA/NH, which have been in place for over 15 years.

Barriers, challenges, gaps:

Supply-Side and Mid-Market (Infrastructure) Barriers

- o Limited awareness of business sector-specific energy needs and new high-efficient procedures, processes and gas-saving technologies that are available to meet those needs
- o Uncertainty regarding the definition of high efficiency and associated savings, reliability, or performance of new gas saving technologies

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- Lack of knowledge among architects, engineering firms, plumbing, heating and specialty contractors, and equipment vendors regarding new energy efficient procedures, processes and technologies
- High search costs to obtain reliable information about expected savings, reliability and to acquire the necessary specification, installation operation and service/repair knowledge and experience
- Limited awareness by mid-market actors of KeySpan's efficiency programs and how they can help demonstrate and promote broader use of new energy efficient procedures, processes and high-efficient, gas-saving technologies
- Overall perception of risk due to uncertainty and lack of information, or experience (*i.e.*, reliability, cost/complexity of repairs)
- Lack of number of contractors and other mid-market actors who are qualified to specify, install and service new high-efficient, gas- saving technologies
- Limited availability of new high-efficient, gas-saving technologies in the marketplace

Demand-Side Barriers

- Lack of knowledge by consumers of new high-efficient, gas-saving technologies
- Lack of awareness and knowledge by consumers of the potential energy and financial savings, as well as other non-energy benefits, associated with utilization of new high-efficiency equipment and services
- Limited awareness by consumers of KeySpan's efficiency programs and how they can help to demonstrate new technology applications while reducing risks and lowering their energy costs
- Reluctance of consumers, architects, engineers, and contractors to purchase, specify, and/or install and/or consider new technologies due to uncertainty of savings, reliability, or performance
- Limited availability of reliable information about the complexity of energy use within customer facilities, new high-efficient, gas-saving equipment options and associated savings and reliability

Ramp-up potential, limitations, where help is needed to fulfill potential:

Customers are asking more and more about solar thermal technologies and thus this budget for demonstration projects is small compared to the total. If the need continue to grow, there may be a need to re-think the funding levels and allocate more funding for such projects. At the same time, other technologies may have to be considered (e.g., geothermal, etc.) as the demand for such technologies increases.

Co-benefits (e.g. environmental, health & safety, economic development):

This program provides ways to reduce the impact of global warming and CO2 reductions while guaranteeing ratepayers access to *affordable, efficient and reliable energy supplies*. These programs can foster economic development and job growth by encouraging in-state technology advances to deliver energy efficiency programs to consumers. While the programs provide energy savings and thus ultimately reduction in gas usage, it allows the company to avoid capital investments to upgrade the systems for increased gas load.

Other issues/considerations:

N/A

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Program Name: Commercial - Energy Analysis: Internet Audit

Working Group Contact: Matt Dugan / Janja Lypse

Administering Entity: National Grid / KeySpan

Targeted Sector: Commercial – all **firm** heating and non-heating (processing) customers (excludes customers on a TC and interruptible rates)

Funding years	Funding Source	Total Budget (Millions)	Cumulative Funds Spent (Millions)	Current Annual Expenditures (Year Millions)	Energy Savings		Total Resource Cost (TRC) Results*
					Cumulative (therms)	Current Annual (therms)	
8-1-07 – 4-30-08*	SBC (ratepayers)	\$ 559,717	n/a	Launched Sept 1 st , currently reviewing expenditures	n/a	n/a (est.)	n/a

* Programs are based on a PSC approval for Interim program rollout of \$15 million for NY/LI (residential and commercial customers), ramping up to an overall \$30 million annual budget in the next five years, as agreed by all signatory parties.

Program Description (include links to on-line documents as appropriate):

http://www.dps.state.ny.us/New_NaturalGas.html

<http://www.keyspansaves.com/>

Customer who log onto www.freeenergyanalysis.com/keyspanbusiness have the opportunity to learn about energy savings as it relates to both their facility and their industry, the flexibility of addressing energy concerns at their leisure, and the ability to return to the site and review the recommendations. The tool allows customers to input their utility data or use simulated data to generate results. The tool also provides customers a vehicle to identify which energy saving rebates they may be eligible for from KeySpan Energy Delivery. In addition to the energy saving recommendations, customers will receive simple pay backs using the projected offset in their energy bills and be directed to take advantage of the energy efficiency rebates for qualifying measures.

Relationship to Staff Preliminary Proposal:

Not considered.

Current status (include statement on where this program is in its life cycle/MT timeline, current trends, projections, whether the program is over/under/fully subscribed, customers served)

This program is in infancy stage, but it is a mirror of the national award winning gas energy efficiency programs in MA/NH, which have been in place for over 15 years.

Barriers, challenges, gaps:

Supply-Side Barriers

- None addressed by this program (targets end-use customers and associated demand-side barriers)

Mid-Market (Infrastructure) Barriers

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- Limited consumer exposure to energy efficiency professionals

Demand-Side Barriers

- Limited awareness and knowledge by consumers about the potential energy and financial savings, as well as other non-energy benefits, associated with energy efficient equipment, practices, and other measures
- Lack of reliable information on energy efficient equipment and practices
- Reluctance of consumers to purchase and/or install high efficiency equipment and/or consider new technologies
- Limited awareness by customers of KeySpan's energy efficiency programs and how they can help them reduce their energy costs
- Higher initial purchase price of efficient equipment and items/measures

Other Potential Barriers

- Access to computers at the business / multifamily building

Ramp-up potential, limitations, where help is needed to fulfill potential:

In particular the business owner / multifamily owner will not take the time to go through this process on-line, they would want a walk through audit performed instead, which the company provides as well. But this would be a first step in evaluating their business / building energy usage and what are some next step recommendations for installation of energy efficiency measures.

Co-benefits (e.g. environmental, health & safety, economic development):

The Business Energy Analyzer is a convenient, on-line self managed audit tool that offers customers customized and practical recommendations for saving energy.

The Business Energy Analyzer provides:

- an opportunity to learn about energy savings as it relates both to your facility and your industry
- the flexibility of addressing energy concerns at your leisure
- the ability to return to the site and review recommendations
- the ability to identify KeySpan energy saving incentives for which you may be eligible

Other issues/considerations:

N/A