

**BEFORE THE
PUBLIC SERVICE COMMISSION OF THE STATE OF NEW YORK**

**PROCEEDING ON MOTION OF THE
COMMISSION REGARDING AN ENERGY
EFFICIENCY PORTFOLIO STANDARD**

CASE NO. 07-M-0548

**TRILLIANT NETWORKS, INC. RESPONSE TO
ALJ STEIN'S QUESTIONS TO PARTIES**

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AND NOW COMES **Scott H. DeBroff, Esquire and Peter M. Good, Esquire** of Smigel, Anderson & Sacks, LLP, on behalf of their client, **Trilliant Networks, Inc.** ("**Trilliant Networks**") for the purpose of responding to a series of "Questions from ALJ Stein" that were submitted in mid-June to the parties with respect to the proceedings of the New York Public Service Commission ("NYPSC" or the "Commission") regarding the "Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard."

INTRODUCTION

Trilliant Networks, Inc. ("**Trilliant Networks**") provides open standards-based network solutions to utilities for advanced metering infrastructure (AMI), demand

response, and grid management. Its solutions enable utilities to better serve their customers, develop new revenue sources, and reduce overall expenses.

With its corporate headquarters in Redwood City, California, Trilliant Networks is primarily focused on advanced metering infrastructure (AMI) solutions, which enable utilities to develop time-of-use (TOU) metering and demand response programs. These programs are transforming the traditional customer-utility relationship through interval based consumption data and 2-way messaging.

Trilliant Networks is very excited to be a part of this proceeding and be able to offer its experience in the advanced metering and demand response arenas to support the Commission's task of evaluating existing and potential programs, tariffs and market standards, in order to craft an Energy Efficiency Portfolio Standard for the State of New York.

TRILLIANT NETWORK'S RESPONSES TO ALJ'S QUESTIONS

Trilliant hereby submits its responses to the ALJ's June 22, 2007 questions to all Parties. To the extent the ALJ has asked a question which is not covered by these responses, Trilliant takes no position on such question.

ALJ Question 6.

What entities would be most appropriate and effective in delivering

- (a) market transformation type programs?
- (b) Peak shaving/demand response type programs?

Trilliant's Response:

Trilliant believes that Advanced Metering Infrastructure (AMI) solutions will be an effective tool in supporting market transformation and peak shaving/demand response

type programs. An Advanced Metering Infrastructure will provide better information to utilities and customers alike, and enable utilities or other entities, to provide effective, market transforming programs. By prior Order of the Commission, all New York investor owned utilities have been told to file deployment plans for advanced metering in their service territories. AMI is the cornerstone for the success of any demand response programs.

ALJ Question 8.

Is your entity or organization interested in being a provider of energy efficiency programs? If so, what types?

Trilliant's Response:

As expressed in our answer to the staff comments, Trilliant feels very strongly that the creation of an Advanced Metering Infrastructure (AMI) will be one of the principle pathways by which Energy Efficiency Programs and Demand Response Initiatives will succeed. We will be a critical component of such programs in terms of provision of the appropriate data needed by both utility and customer.

ALJ Question 9.

Is your entity or organization opposed to being a provider of energy efficiency programs? If so, what types?

Trilliant's Response:

We will be a facilitator of energy efficiency programs, working with utilities to support their meter and meter technology needs which, in turn, support such programs.

Respectfully submitted,

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