

STATE OF NEW YORK
PUBLIC SERVICE COMMISSION

Proceeding on Motion of the
Commission Regarding an Energy
Efficiency Portfolio Standard

Case 07-M-0548

EnerNOC, Inc. Responses to ALJ's Questions

Pursuant to the June 15 Ruling on Scope and Schedule in the above-captioned proceeding, EnerNOC, Inc. ("EnerNOC") respectfully provides the following answers to the questions posed by Judge Stein in her June 22, 2007 letter to the parties.

I. Questions and Responses

EnerNOC takes no position on those questions not addressed below.

6. What entities would be most appropriate and effective in delivering:
- (a) market transformation type programs
 - (b) peak shaving/demand response type programs
 - (c) end-user rebate type programs
 - (d) energy audit type programs
 - (e) weatherization type programs
 - (f) programs for participants lacking capital
 - (g) programs targeted to new construction
 - (h) programs targeted to existing building stock, appliances and fixtures

As noted in our responses to Staff's questions, EnerNOC believes that third-party for-profit providers will be most effective in delivering demand response and other programs to end-users. Such entities should be retained under performance-based contracts to provide specified amounts of such services by utilities, state agencies or authorities, or other funding entities.

7. What entities would be least appropriate and effective in delivering:
- (i) market transformation type programs
 - (j) peak shaving/demand response type programs
 - (k) end-user rebate type programs
 - (l) energy audit type programs

- (m) weatherization type programs
- (n) programs for participants lacking capital
- (o) programs targeted to new construction
- (p) programs targeted to existing building stock, appliances and fixtures

8. Is your entity or organization interested in being a provider of energy efficiency programs? If so, what types?

Yes. EnerNOC is one of the largest demand response providers in New York and expects to continue its growth in this area. In addition, as part of its *Total Energy Management* solution, EnerNOC also provides energy audit services to its providers.

9. Is your entity or organization opposed to being a provider of energy efficiency programs? If so, what types?

No.

Sincerely,



Aaron Breidenbaugh
Manager–Regulatory Affairs and Public Policy, NE
EnerNOC, Inc.
75 Federal Street, Suite 300
Boston, MA 02118

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