

October 13,2005

Robert T. Bicknell
Bicknell Building Supply
PO Box 5110
Potsdam, NY 13676

Jaclyn A. Brillling
NYS Public Service Commission
3 Empire State Plaza
Albany, NY 12223-1350

Dear Ms. Brillling:

■ am writing to you, on behalf of Jeffrey Riha and Aspen Systems Corporation, to stress the importance of the Cooperative Incentive Offerings. ■ feel with the rising cost of energy the public needs to be more aware of the benefits from buying EnergyStar products. Through the Incentive Offerings we are able to promote and stress the benefits of EnergyStar products.

Our business does not advertise heavily. We have felt having strong customer service and a good attitude would win over more customers. However, the past few months we have begun to advertise more using the EnergyStar name and logo. This has made our employees and our customers more aware of how to save energy which saves money. Thank you for your time.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert T. Bicknell". The signature is stylized and cursive, with the first name "Robert" and last name "Bicknell" clearly legible.

Robert T. Bicknell
Manager