



March 1, 2005

229 West 43rd Street
New York, NY 10036

Jaclyn A. Brillling
Secretary
Public Service Commission
3 Empire State Plaza
Albany, NY 12223-1350

M. J. D'Alva

Re: Case 05-M-0090 – In the Matter of the System Benefits Charge III

The SBC program delivers great value. We have participated in one of the R&D programs in partnership with Lawrence Berkeley National Laboratory. The knowledge that has been gained on our part as a direct result of the study, has led to a market transformation in the daylighting controls industry. Specific products that had not been marketed such as the DALI ballasts now contracted for installation in our new headquarters building, would not have been available had it not been for our large scale building project coupled with the R&D work under NYSERDA direction.

The body of knowledge for design professionals and the real estate community that has been developed in this project will go a long way toward many more commercial applications of daylighting technologies. Our procurement specifications were acknowledged by the industry as drivers for better, more reliable products. Those specifications were a direct result of the knowledge gained working with LBNL under this R&D program. Dynamic façade management systems that are responsive to modern day tasks in front of a computer monitor have real value for any building with a glazed façade. Our work under the SBC program has enabled façade performance criteria to be specified and more importantly to be competitively bid as a new system better tuned to the office workers of today and tomorrow.

The implementation of daylighting technologies in commercial office buildings has real long term beneficial energy implications. Without partnerships and the collaboration that are in part sponsored by SBG programs, the building owners and builders will not move forward on energy issues. Risk must be mitigated and benefits proven. Programs designed and managed properly can and do have these positive effects.

Glenn D. Hughes

Glenn D. Hughes
Director of Construction
The New York Times

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