

# **kolmar**

An Outsourcing Services Group Company

March 2, 2005

Ms. Jaclyn A. Brillig  
Secretary  
NY State Public Service Commission  
3 Empire State Plaza  
Albany, NY 12223-1350

Subject: SBC III Comments

Dear Ms. Brillig:

Kolmar, a major outsourcing firm for the cosmetics industry, does a substantial amount of mixing, grinding, and blending – all energy-intensive processes at our Port Jervis, NY manufacturing plant. We have greatly benefited from the SBC-funded programs at NYSERDA including the MAPS peak shaving program. Results from an R&D project and MAPS feasibility study has led to our adoption of a new optical analyzer coupled to a high efficiency mixer/miller that substantially reduces process time, allows for real-time, on-line process control and provides the flexibility to shift electric load to the evening hours to cut our energy expenses. By employing this NYSERDA co-funded technology, we can potentially load shift one-third of our 1800 kW summer peak load as well as reduce process and excess mixing times by 50-90%. Many companies across NY State in our industry and other chemical process industries that perform mixing can strongly benefit from the technology.

We firmly believe that funding should continue and even increase for SBC III to enable support of research and development projects that demonstrate innovative and energy-efficient process technologies. Funding for new Industrial Process improvements and controls and expanded Combined Heat & Power programs at NYSERDA can go a long way in helping New York companies increase their competitiveness and productivity.

Sincerely yours,

Kolmar Laboratories, Inc.



Jeff Swaine  
Senior Process Engineer

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