

CERTIFIED ENERGY AUDITS

ENERGY STAR WINDOWS

INSULATION

VENTILATION

New York State Public Service Commission
Jaclyn A. Brillling, Secretary
3 Empire State Plaza
Albany, NY 12223-1350

8th fl.
AND THE ENVIRONMENT

Dear Secretary Brillling,

The purpose of this letter is to respond to the SBC Program renewal process related to its use for energy reduction and conservation with the Home Performance with Energy Star Program.

Our company has been involved with the Home Performance with Energy Star Program from its inception. The funding of this program has made it possible for hundreds of homeowners to save thousands of dollars in their energy costs today and much more in the future. In **2004** we saved our customers over **\$160,000.** in energy costs. This does not include the education concerning electric and gas conservation that our customers can do on their own to further energy conservation.

To invest our resources through the use of the SBC program for public awareness, energy saving work performed and **thru** many one on one appointments we have been able to change the habits of New Yorkers in a very positive way.

The use of private companies such as Energy Savers delivers the most effective use of the SBC Program Funds. We have to present the facts of energy conservation and convince customers that this will work. Customers call us constantly about the savings they have achieved even with utility rates increasing.

As rates continue to escalate our customers will become our silent salesman to continue spreading the word about what this program has done for them. We need to continue this program so our state and nation can get control of our energy costs.

I have included copies of letters we have received from customers as to how they feel concerning the benefits of the work performed on their homes. Our twenty plus employees and myself know that we are having a positive effect to reduce energy consumption in our state. That's our mission and we would like this program to continue.

Sincerely,

B. Bruce McClean

B. Bruce McClean
President

Your partner in comfort and energy savings.

4/28/03

Dear Bruce,

I just wanted to let you know what a great job you and your guys did on my house.

After this long awful winter, we didn't have any ice build up. Cass loved not chopping ice in sub-zero winter. This was the first year in 7 that he didn't have that job. Also, we were way over estimated on our NiMo bill. We had a huge difference in gas usage. Our bills were less than last year and last year was very mild.

Besides the savings, our house looks like a total different house.

We get so many compliments on it.

Your guys did a great job answering our questions and telling us what was happening as they went along.

They were very neat and cleaned up very nice at the end of each day. I want to thank you and your crew for doing such a wonderful job.

Thanks

Sue Burnam



Susan Burnam
103 Diane Ter.
Syracuse, NY 13219

Jayme Sellers
Energy Savers, Inc.

September 23, 2002

Energy Savers, Inc. contacted me in May stating **that** they are a certified home **performance** contractor with the Energy Star Program. My house is over 40 years old and had the **original** windows and no **insulation**. I knew I was **long** overdue for some necessary home improvements.

An **appointment** was **set** up with **Jayme** Sellers, Energy Savers representative, **who** **thoroughly** explained what **Energy** Savers would do and how the Energy Star Program works. **Once Jayme** completed the **evaluation** of insulating and replacing the windows on my house, I **applied for** the Energy Star Program grant. **Within** a few days I received word that I **qualified** for the grant.

In the **first** week in August, the insulation and window replacements on my house were completed in 3½ days. I am very pleased with the Energy Savers crew and the great job they did.

Thanks to Energy Savers **Inc and** the help **from** Energy **Star Program**, I know I **will see** a reduction in my **utility costs**.

A Satisfied Customer,

Vicki Williams

Thomas P. Cadwell
7799 Bainbridge Drive
Liverpool, NY 13090-2577
February 11, 2003

B. Bruce McClean
Energy Savers, Inc.
147 W. Manlius Street
East Syracuse, NY 13057

Dear Bruce –

I wanted to take a minute to share my happiness with the insulation job you did for me this past fall. Since January has just passed, I took a look at my Gas usage for the last 3 **Januaries**.

The first thing that I did was get the "Heating Degree Days" for Syracuse – see enclosed – I got this from www.nyserda.org. For January 2001, they were 1220, the next year (much warmer) – this was 991, and for this year, it was 1425. So, I figure, if we compare January 2001 with January 2003, my usage should have been at least 17% higher (**based** upon the degree days).

As you can see **from** my Niagara Mohawk bills, my actual gas usage was 21% LOWER than 2 years ago! If this fact isn't enough to sway someone, my house is also much "**cozier**" than it was before! No more rattling closet doors and that annoying "drafty" feeling!

Let me know if you want **anything** else **from** me – I promised you some good feedback and some "facts" – I hope you liked them – I sure did! Already I can see the savings that you promised me, **and** my house "feels" much better to live in – a nice **bonus!**

Thanks again –

Tom

6/21/04

To Whom this concerns,

I would like to thank Energy Star for the great job they have done on our house! We can already feel a difference on the way our house responds to our comfort needs! The windows look & function wonderfully! Everyone we talk to about our new home improvement comment on the great job & the incredible deal Energy Star **gave** us!

Thank you for the friendly & exceptional customer service from Sean Pratt's product advice, to the crews improving our home!!

Thank you for a job well done!

Sincerely,

The Benoit Family

259 South Granby Road

Fulton, NY 13069

598-8998

Dear Energy Savers,

8/19/2003

I want you to know, how pleased I am that I received a call from your sales representative, Mick Eagan. Putting in new doors and windows, and having my home insulated, has made a noticeable difference in how much my central air has been running this summer. I'm sure I'll see the same results this winter. The utility bill I just received, has shown a decrease already.

I am a single Mother of three, and finding the funds to do work on my home has been anything but easy. Mick was the **only** one that actually sat down with me and tried to come up with a way to make it happen. As I told Mick when we first talked, I had obtained other estimates from contractors that really didn't want to bother with me when they realized my situation. Thank you Mick for taking the time.

I would also like to **tell** you how very fortunate you are to have the team of contractors that you employ. The men that did the work on my home, Jeff, **Gary**, Terry, Cedar, and Lee, were very meticulous about everything they did. I could not believe how hard they tried not to make a mess of my home as they did the work they had to do. After every day they worked on my home, they left everything as clean as possible. I was also amazed at the fact that they didn't even break for lunch, so they could get the work done as soon as possible. In the hot weather that they had to endure, these guys didn't break for anything. They are truly hard workers. They were all very polite and did their best to make sure that I knew what was going on at all times.

I want you to know that I have raved about you to everyone I know, and I will send you references when ever I can. Thank you again for a job well done.

Beckie Wood

Sincerely,

Beckie Wood
8019 Casilina DR
Clay, NY 13041

December 11, 2004

Sean Pratt

Energy Savers

3517 James St.

Syracuse, NY **13206**

Dear Sean,

I just wanted to take a moment to say thanks for the excellent work done for me recently reinsulating the garage and **bedroom areas** of my house. The 2nd floor of my home has always been very **cold** in winter and equally uncomfortable in summer.. .no more

In the short time since your crew completed work, we have noticed a significant difference already in **both** the comfort level in the **bedrooms** on **the 2nd** floor, as well as the fact that the furnace isn't running as long to heat the house so far this winter.

I especially appreciate how your crew foreman, Dave worked right with me to take care of some last minute modifications to the process outline. Your crews worked cleanly and courteously throughout the day here.

My best wishes for your continued success this heating season. Provide for others what you did for me, and **I am confident** you'll have no difficulty at all.

Sincerely,

A handwritten signature in black ink, appearing to read 'Leon D. Zurro', with a long horizontal line extending to the right.

Leon D. Zurro
8146 Rizzo Dr.
Clay, NY **13041**